WELCOME

Congratulations on earning the opportunity to attend the first-ever virtual DECA International Career Development Conference. Your hard work, dedication and passion for DECA have led you to both great achievements and the opportunity to represent your chapter and chartered association at this #NextLevel of competition!

Prepare yourself by reviewing the important information in this packet as it pertains to your competitive event. Keep in mind that ICDC competition may be conducted differently than at your association level, so please review all instructions in detail and ask your chapter advisor if you have any questions.

As one of our key guiding principles, DECA members are poised professionals with ethics, integrity and high standards, and conducting oneself in a virtual environment is no different. As you compete, please uphold your personal integrity and ethics while also presenting yourself professionally. Our volunteer business professionals will be looking for you to shine, and we want you to represent yourself, your school, your association and the DECA brand in the stellar way we know you can.

During this virtual conference, continue to prepare for college and career success by applying your classroom learning and career aspirations to your performance in DECA’s prestigious competitive events program. Best of luck for a spirited competition and continued success in your future pursuits!

EVENT OVERVIEW

PROFESSIONAL SELLING AND CONSULTING EVENTS

1 PARTICIPANT

100 QUESTIONS, 75 MINUTES

PRESENTATION TIME
SCHEDULE OF EVENTS

Participants must complete each component on the specific date below. The presentation video must be recorded and submitted on the specific day. The portal will open at 8 a.m. ET, and activities must be completed by 11:59 p.m. of your respective time zone. Final competition will be live during a specific appointment date and time. There will be no exceptions or adjustments to final appointment dates/times.

INTEGRATED MARKETING CAMPAIGN EVENTS

<table>
<thead>
<tr>
<th>COMPETITIVE EVENT</th>
<th>ONLINE TEST</th>
<th>PRELIMINARY COMPETITION</th>
<th>FINAL COMPETITION</th>
</tr>
</thead>
<tbody>
<tr>
<td>FCE</td>
<td>Financial Consulting Event</td>
<td>Friday, April 16</td>
<td>Thursday, April 22</td>
</tr>
<tr>
<td>HTPS</td>
<td>Hospitality and Tourism Professional Selling Event</td>
<td>Thursday, April 15</td>
<td>Thursday, April 22</td>
</tr>
<tr>
<td>PSE</td>
<td>Professional Selling Event</td>
<td>Wednesday, April 14</td>
<td>Thursday, April 22</td>
</tr>
</tbody>
</table>
INTEGRITY

As one of our key guiding principles, DECA members are poised professionals with ethics, integrity and high standards. Integrity and honor are integral elements of ethical, responsible business leadership. Great care must be taken in maintaining academic integrity while preparing students for their future careers. The reinforcement of those standards is the responsibility of every member, advisor, and administrator. In order to hold such a standard across our organization, every competitor and advisor must agree and certify that the participants and advisor complied with the following guidelines:

1. Participation of the competitors in this, and any, DECA competitive events will take place in an honest fashion. Therefore, the contents of this competitive event entry and any solutions provided are solely the work of the student(s).
2. The submitted presentation of this entry was completed by the student(s) who authored the work of the event or completed the case study preparation for the event.
3. The video was completed in one “take,” and videos were not edited, re-shot, or changed.
4. Teleprompters, cue cards or other aids not permitted by the event were not used.
5. No assistance was sought beyond that allowed in any DECA competitive event instructions or guidelines. Textbooks, reference materials or other aids not specifically allowed in the DECA competitive event guidelines were not used.
6. No portion of this entry has been entered into competition prior to this academic/competition year.
7. For role-playing events, all case studies, role-play scenarios, prep materials, student notes and associated items were destroyed after the event has been completed.
8. No DECA competitive event or test materials will be or have been saved to any storage device remaining in the possession of the competitor(s) or that of any other person; nor has it been saved to any cloud storage.

If it is determined that any one or more of these guidelines has not been adhered to, the entry will be disqualified and information will be forwarded to the chartered association advisor and local education agency’s superintendent appropriate action regarding academic integrity violations.
# Online Testing

## General Information

<table>
<thead>
<tr>
<th>Testing Window</th>
<th>Each exam will only be offered on one specific date, and the exam must be completed that day. Please see the event schedule for your specific testing day.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>The testing window will open at 8:00 a.m. ET each day, and exams must be completed by 11:59 p.m. of your respective time zone.</td>
</tr>
<tr>
<td></td>
<td>Participants will have 75 minutes to complete the exam.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Testing Access</th>
<th>Participants will receive the following from their chapter advisor prior to testing:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Username (DECA Member ID)</td>
</tr>
<tr>
<td></td>
<td>Password</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Testing Format</th>
<th>100 question, multiple choice exam.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Questions will be presented in randomized order.</td>
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<tr>
<td></td>
<td>Only one question will appear on the screen at a time.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Technology Requirements</th>
<th>Google Chrome and Microsoft Edge are the Internet browsers which work best with the testing software.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Pop-up blockers must be disabled for the testing site to work properly.</td>
</tr>
<tr>
<td></td>
<td>It is recommended that chapter advisors coordinate with IT department staff prior to the testing window to ensure that filters will not prevent participants from testing. The most common problem is the testing site being blocked by filtering agents established by the IT department at the school or district level.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>What Is Permissible During Testing?</th>
<th>Participants will be allowed to take exams at home or at school.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Participants will be allowed to use textbooks and other curricular materials while taking their exam.</td>
</tr>
<tr>
<td></td>
<td>Participants will be allowed to use calculators during their exam.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>What Is Not Permissible During Testing?</th>
<th>Participants may not receive assistance from anyone else, including teammates, during the exam.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Participants may not close the testing window during the exam.</td>
</tr>
</tbody>
</table>
## ONLINE EXAM INSTRUCTIONS

💡 **TIP** | Plan a time when you can devote **75 minutes** to the online exam. You will need internet access.

### 1 Log in.
Go to [www.decaicdc.org](http://www.decaicdc.org) and login using your username (DECA Member ID) and password provided by your chapter advisor. From there, login to the testing site.

### 2 Enter your username and password.
Note that your password is only valid for one login. If for any reason you need to exit the system and re-enter, your chapter advisor will need to provide you with a new password. Click the checkbox next to the Academic Integrity warning, then click “Submit.”

### 3 Verify your information.
Verify that your **Name, Member ID, School Association** and **Event Acronym** are correct. If the information is not accurate, contact your chapter advisor before starting your exam. If your information is accurate, click “**Select**” next to the name of your exam.

### 4 Agree to the terms of the exam.
- You will be presented with DECA Inc.’s **Online Exam Agreement**. Please read this in its entirety. By starting your exam, you agree to follow the terms in the agreement.
- You can use textbooks and other curricular materials while taking your exam.
- You can use a calculator during their exam.
- You cannot receive assistance from anyone else, including teammates, during the exam.
- Once you are ready to begin your exam, click on “**Start Test**.” Once you begin the exam, you should not interrupt your exam except for emergencies.

### 5 Familiarize yourself with the testing system.
When the exam window opens you will see questions presented one-at-a-time. You will notice four things in the top menu bar:
- **Timer**: The timer indicates the amount of time remaining. If time runs out before you finish, your exam will automatically submit with the questions you’ve answered up to this point.
- **WiFi icon**: The WiFi icon indicates your connection strength. Green = good!
- **Answer bubble legend**: The answer bubble legend tells you whether or not an answer has been saved in the system.
- **Calculator icon**: click on the Calculator icon if you need to use it. You can click and drag the purple border around the calculator to move it on your screen or click the X in the calculator window to close.

### 6 Complete your exam.
- You will have **75 minutes** to complete the exam.
- Click “**Next**” after you select an answer.
- If you don’t know the answer to a question, you can skip it and move on to the next one. You will have an opportunity to review all answers before submitting.
- Once you have answered all questions, you will reach the Review Screen.

### 7
- On the Review Screen, you will have an opportunity to review all questions before submitting your exam.
| Review and submit your exam. | ▪ If you did not answer a question, those questions are underlined in RED.  
▪ To change your answer to any question, click on the underlined question. You will then be given an opportunity to change your answer.  
▪ Once you have reviewed all questions and are ready to submit, click on “Submit Test.” Do this only once – it may take a few seconds for the next page to load. |
<table>
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<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>8 Print confirmation.</td>
<td>You will be presented with a confirmation screen. We recommend printing or saving the confirmation by clicking “Print Confirmation.” Once you see the confirmation screen, click “Back to Test List.”</td>
</tr>
</tbody>
</table>
| 9 Log out. | ▪ You will now see your homepage and your test status shows Finished. You’ve successfully completed your exam and can now click on “Log Out.”  
▪ **Thank your DECA advisor** for their support and guidance this year! |

If you have any questions or require assistance during your exam, contact your chapter advisor.
# PRELIMINARY COMPETITION

## GENERAL INFORMATION

### PRESENTATION WINDOW
- Each competitive event will only be offered on one specific date, and the presentations must be recorded, uploaded and submitted that day. Please see the event schedule for your specific competition day.
- The competition window will open at 8:00 a.m. ET each day, and videos must be recorded, uploaded and submitted by 11:59 p.m. of your respective time zone.
- When participants login to the competition system, a specific prompt will be given to begin the video to verify it is recorded on that date.
- Participants will have **2 hours** to complete the entire presentation process.
- All presentation recordings must be **15 minutes** or less.

### PRESENTATION ACCESS
- Participants will receive the following from their chapter advisor prior to the presentation recording day.
  - Username (DECA Member ID)
  - Password

### PRESENTATION FORMAT
- Participants will need access to the following:
  - Well-lit location with a simple background and free of noise and distractions
  - Recording device capable of capturing audio and video
  - Video hosting account/service, such as YouTube
  - Internet access
  - Professional attire to meet the dress code
- Participants will login to view the prompt, record their presentation, upload the video and submit the link to the video.
- All presentations must be recorded in ONE real-time presentation.
- Judge questions will not be asked during preliminary competition. Participants should simply record their presentation. **Therefore, full points will be given to all participants for item 9 on the presentation evaluation form.**
- Only the participant presenting and competing may be included in the presentation.
- Videos must be able to be viewed by judges. If video settings are incorrectly set, the judge may not be able to view the presentation.

### PROFESSIONALISM
- Participants must be dressed in business professional attire for the presentation. DECA Blazers are required when making a presentation (recorded or live) in front of a judge. However, if competitors are unable to access a DECA Blazer due to COVID-19, participants may wear a blazer, sport coat or a professional jacket. View the official DECA dress code [here](#).
- Please keep in mind the presentation would be conducted in a professional business setting, and your video background and setting should reflect that.
### WHAT IS PERMISSIBLE DURING THE PRESENTATION?

- Participants may choose to record from any device or through a virtual meeting platform.
  - Example platforms include: Zoom, Microsoft Teams, FlipGrid, Google Meet, GoToMeeting, etc.
- The participant must ALWAYS be visible.
- Teams must record their presentation on separate devices using a virtual meeting platform with side-by-side screens of the participants.
  - Note: Select Gallery View, not Speaker View, to ensure that all participants always stay visible.
  - During the preparation time, team participants need access to a virtual meeting platform to screenshare the case study and collaborate while developing solutions.
- Participants may use visual aids during the presentation provided that the visual aids are allowed per the DECA Guide. Remember, only visual aids that can be easily carried to the presentation by the actual participants are allowed.
- Participants may share their screen to show visuals, graphics, PowerPoint, slide deck or other materials.
- If participants created a video as part of the presentation, they can show the video during the presentation by showing it on the screen. However, it cannot be edited into the presentation after the presentation is recorded.
- Virtual backgrounds may be used.

### WHAT IS NOT PERMISSIBLE DURING THE PRESENTATION?

- NO editing or visual effects/transitions may be included.
- Participants may NOT utilize a Smart Board/Promethean Board.
- Participants may NOT contact the judge prior to or after the presentation to send additional information.
- Team members cannot all appear on one screen. Each participant must login from a separate device.

### WHEN AND WHERE WILL PRESENTATIONS BE RECORDED?

- Confirm with your chapter advisor regarding when and where you will record your official competition entry. Some chapters may record at school, while other chapters may ask competitors to record at home.
- If this recording is conducted at home, it must be done in a gathering area such as a living room, dining room, or den.
- Please keep in mind the presentation would be conducted in a professional business setting, and your background in your video should reflect that.
- Be sure that your official entry is recorded and submitted within the required timeframe.

### RESOURCES

- Additional resources will be provided on [www.deca.org/icdc](http://www.deca.org/icdc) in April.
- Tips for Effective Video Presentations
- Uploading and Sharing Video Files
- Frequently Asked Questions
# PRESENTATION INSTRUCTIONS

**TIP** | Plan a time when you can devote **up to 2 hours** to the presentation. You will need internet access.

<table>
<thead>
<tr>
<th>Step</th>
<th>Description</th>
</tr>
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<tbody>
<tr>
<td>1 Log in.</td>
<td>- Go to <a href="http://www.decaicdc.org">www.decaicdc.org</a> and login using your username (DECA Member ID) and password provided by your chapter advisor. From there, login to the competition site.</td>
</tr>
<tr>
<td>2 Verify your information.</td>
<td>- Verify that your <strong>Name, Member ID, and Event</strong> are correct. If the information is not accurate, contact your chapter advisor before recording your presentation.</td>
</tr>
<tr>
<td>3 Access your prompt.</td>
<td>- Click “Record” when you’re ready to begin.</td>
</tr>
</tbody>
</table>
| 4 Read your prompt. | - Click “Start Recording” to start your time.  
- You will have five minutes to read the prompt, and write it down. It will be a simple statement you will need to say at the beginning of your video before starting your presentation.  
- After you’ve written down the prompt, click “Finished Reading Video Prompt” to go to the next page to record your video. |
| 5 Record and upload your presentation. | - Use a device or virtual meeting platform to record your video.  
- Begin the video by stating the prompt. This will not be judged, but is to verify you recorded the presentation on the specified date.  
- Your video cannot be longer than 15 minutes.  
- You will have 2 hours to record your video, upload the video to a host site, paste the link to video into the system and submit your entry. |
| 6 Provide a link to the video, and submit. | - To add the link, paste the link in the URL field and click “Add.”  
- The video must be able to be viewed using the link as videos that cannot be viewed cannot be evaluated.  
- Once you have finished uploading your link, click “Finished Uploading Files” to submit your official competition entry. |
| 7 Print confirmation. | - Once you click “Finish Uploading Files,” you will return to the home screen. Check that the “Print Confirmation” printer icon is available and can be clicked. Congratulations, you have submitted your official competition entry.  
- Thank your DECA advisor for their support and guidance this year! |

If you have any questions or require assistance during your presentation, contact your **chapter advisor**.
### RECOGNITION

<table>
<thead>
<tr>
<th>DETERMINATION OF HONOESS</th>
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<tbody>
<tr>
<td>▪ The rubric in the DECA Guide will be used to evaluate your presentation. The presentation will be weighted at twice (2 times) the value of the exam score.</td>
</tr>
<tr>
<td>▪ Participants are competing in a section with 16 to 20 other participants.</td>
</tr>
<tr>
<td>▪ The two participants with the highest overall scores in each section will compete as finalists.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>AWARDS</th>
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</thead>
<tbody>
<tr>
<td>▪ CERTIFICATE OF EXCELLENCE — Participants with a combined score of 70% or better on the competitive event components will receive a digital certificate.</td>
</tr>
<tr>
<td>▪ COMPREHENSIVE EXAM — Participants with the top 10 scores will receive a silver-ribbon medallion.</td>
</tr>
<tr>
<td>▪ PRESENTATION — Participants with the highest score in each section will receive a silver-ribbon medallion.</td>
</tr>
<tr>
<td>▪ FINALISTS — Participants with the top two overall scores in each section will receive a blue-ribbon medallion and advance to final competition. <em>Medallions will be sent to the DECA chapter after May 6 for an appropriate local presentation.</em></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>ANNOUNCEMENT OF RECOGNITION</th>
</tr>
</thead>
<tbody>
<tr>
<td>▪ DECA will post results and finals schedules on decadirect.org and deca.org/icdc as soon as they are available, at 10 a.m. ET, 4 p.m. ET and 8 p.m. ET daily. At that time, appointment times will also be provided for the finalists.</td>
</tr>
<tr>
<td>▪ DECA will make every effort to post the results and final schedules three business days in advance of finals.</td>
</tr>
</tbody>
</table>
# FINAL COMPETITION

## GENERAL INFORMATION

<table>
<thead>
<tr>
<th>PRESENTATION WINDOW</th>
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</thead>
<tbody>
<tr>
<td>Participants will use the Zoom® platform for final competition.</td>
</tr>
<tr>
<td>Each competitive event final round will only be offered on one specific date, and participants will have a specific appointment time. <strong>There will be no exceptions or appointment date/time adjustments.</strong></td>
</tr>
<tr>
<td>The competition window will begin at 10:00 a.m. ET each day.</td>
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<tr>
<td>All presentations must be 15 minutes or less.</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>PRESENTATION ACCESS</th>
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</thead>
<tbody>
<tr>
<td>Participants will receive the following from their chapter advisor prior to the presentation:</td>
</tr>
<tr>
<td>Zoom® link</td>
</tr>
<tr>
<td>Appointment time</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRESENTATION FORMAT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participants will need access to the following:</td>
</tr>
<tr>
<td>o A Zoom® account per each participant</td>
</tr>
<tr>
<td>o Well-lit location with a simple background and free of noise and distractions</td>
</tr>
<tr>
<td>o Device capable of capturing audio and video</td>
</tr>
<tr>
<td>o Internet access</td>
</tr>
<tr>
<td>o Professional attire to meet the dress code</td>
</tr>
<tr>
<td>An event director will guide the participant through a series of breakout rooms.</td>
</tr>
<tr>
<td>o The participant will enter the main zoom room (holding area).</td>
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<tr>
<td></td>
</tr>
<tr>
<td>o The participant will be moved to a breakroom room (judge room) where he/she will present to the judge for a maximum of 15 minutes.</td>
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<tr>
<td></td>
</tr>
<tr>
<td>o Following the presentation to the judge, the participant should exit the meeting.</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>PROFESSIONALISM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participants must be dressed in business professional attire for the presentation. DECA Blazers are required when making a presentation (recorded or live) in front of a judge. However, if competitors are unable to access a DECA Blazer due to COVID-19, participants may wear a blazer, sport coat or a professional jacket. View the official DECA dress code here.</td>
</tr>
<tr>
<td>Please keep in mind the presentation would be conducted in a professional business setting, and your video background and setting should reflect that.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>WHAT IS PERMISSIBLE</th>
</tr>
</thead>
<tbody>
<tr>
<td>The participant must ALWAYS be visible.</td>
</tr>
<tr>
<td>Teams must conduct their presentation on separate devices using a virtual meeting platform with side-by-side screens of the participants.</td>
</tr>
</tbody>
</table>
**DURING THE PRESENTATION?**

- Note: Select Gallery View, not Speaker View, to ensure that all participants always stay visible.
- During the preparation time, team participants need access to a virtual meeting platform to screenshare the case study and collaborate while developing solutions.
  - Participants may use visual aids during the presentation provided that the visual aids are allowed per the DECA Guide. Remember, only visual aids that can be easily carried to the presentation by the actual participants are allowed.
  - Participants may share their screen to show visuals, graphics, PowerPoint, slide deck or other materials.
  - If participants created a video as part of the presentation, they can show the video during the presentation by showing it on the screen
  - Virtual backgrounds may be used.

**WHAT IS NOT PERMISSIBLE DURING THE PRESENTATION?**

- Participants may NOT utilize a Smart Board/Promethean Board.
- Participants may NOT contact the judge prior to or after the presentation to send additional information.
- Team members cannot all appear on one screen. Each participant must login from a separate device.

**WHEN AND WHERE WILL THE PRESENTATION TAKE PLACE?**

- Confirm with your chapter advisor regarding when and where you will present your final competition
- If this presentation is conducted at home, it must be done in a gathering area such as a living room, dining room, or den.
- Please keep in mind the presentation would be conducted in a professional business setting, and your video background and setting should reflect that.

**RECOGNITION**

**DETERMINATION OF HONORESS**

In the final round of competition, the presentation will be weighted at twice (2 times) the value of the exam score. Exam scores carry forward into the final round of competition.

**AWARDS**

- The top 10 finalists will receive an international finalist medallion.
- 1st, 2nd, 3rd Place finalists will receive trophies.
- Some competitive events are sponsored with cash awards.

*Medallions and trophies will be sent to the DECA chapter after May 6 for an appropriate local presentation. Cash awards will be sent via check to the DECA member after May 6.*

**ANNOUNCEMENT OF RECOGNITION**

DECA will announce the winners during the Grand Awards Session on Thursday, May 6 beginning at 8 p.m. ET / 5 p.m. PT. The session will be livestreamed and available on-demand upon the conclusion.
SPONSORED EVENTS
DECA gratefully acknowledges the competitive events sponsorship of these generous organizations.

Unless otherwise noted, each sponsoring organization provides the following awards for international competitors:

1st Place - $1,000 per team
2nd Place - $500 per team
3rd Place - $250 per team
4th-10th Place - $100 each per team

ACCOUNTING APPLICATIONS SERVICES ACT

APPLEY AND ACCESSORIES MARKETING SERIES AAM

MEN’S WEARHOUSE*

AUTOMOTIVE SERVICES MARKETING SERIES ASM

BUSINESS SOLUTIONS PROJECT PMBS

HOSPITALITY & TOURISM PROFESSIONAL SELLING HTTPS

HOSPITALITY SERVICES TEAM DECISION MAKING HTDM

INNOVATION PLAN EIP

INTEGRATED MARKETING CAMPAIGN - EVENT IMCE

INTEGRATED MARKETING CAMPAIGN - PRODUCT IMCP

INTEGRATED MARKETING CAMPAIGN - SERVICE IMCS

MARKETING COMMUNICATION SERIES MCS

PRINCIPLES OF HOSPITALITY & TOURISM PHT

PRINCIPLES OF MARKETING PMK

HOSPITALITY & TOURISM PROFESSIONAL SELLING HTTPS

HOSPITALITY SERVICES TEAM DECISION MAKING HTDM

INNOVATION PLAN EIP

INTEGRATED MARKETING CAMPAIGN - EVENT IMCE

INTEGRATED MARKETING CAMPAIGN - PRODUCT IMCP

INTEGRATED MARKETING CAMPAIGN - SERVICE IMCS

MARKETING COMMUNICATION SERIES MCS

PRINCIPLES OF HOSPITALITY & TOURISM PHT

PRINCIPLES OF MARKETING PMK

RESTAURANT & FOOD SERVICE MANAGEMENT SERIES RFSM

SALES PROJECT PMSP

SCHOOL-BASED ENTERPRISE FOOD OPERATIONS SBEF

SCHOOL-BASED ENTERPRISE RETAIL OPERATIONS SBEF

SPORTS AND ENTERTAINMENT MARKETING OPERATIONS RESEARCH SEOR

TRAVEL & TOURISM TEAM DECISION MAKING EVENT TTDM

DECA HOTEL CHALLENGE VBCHM

VIRTUAL BUSINESS CHALLENGES

ACCOUNTING VBCAC

ENTREPRENEURSHIP VBCEN

FINANCIAL LITERACY VBCFA

PERSONAL FINANCE VBCPF

RESTAURANT VBCRS

RETAIL VBCRT

SPORTS VBCSP

AWARDS

1st Place $6,000 per team
2nd Place $3,000 per team
3rd Place $1,500 per team
4th Place $900 per team

1st Place $1,000 per team
2nd Place $500 per team
3rd Place $250 per team